FIRST CLASS - LETTERS AND CARDS

|  | Automation* |  |  | Non-Auto Machinable |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Weight not over <br> (Ounces) | 5-Digit | AADC | Mixed <br> AADC | AADC | Mixed <br> AADC |
| 3.5 | 0.507 | 0.547 | 0.571 | 0.553 | 0.586 |
| Postcard | 0.357 | 0.378 | 0.390 |  |  |

* Subtract \$0.003 for each automation letter that complies with the FullService Intelligent Mail option requirements
* Subtract $\$ 0.001$ for each letter that complies with the Seamless Acceptance option requirements.

FIRST CLASS - RETAIL LETTERS AND CARDS

|  | Single-Piece Stamp |  |
| :---: | :---: | :---: |
| 1.0 | 0.68 | 0.64 |
| 2.0 | 0.92 | 0.88 |
| 3.0 | 1.16 | 1.12 |
| $3.5^{* *}$ | 1.40 | 1.36 |
| Postcard | 0.53 | - |

** Large envelope-sized pieces that are rigid, nonrectangular, or not uniformly thick pay parcel prices.

## MARKETING MAIL - NONPROFIT LETTERS

|  | Entry Discount | 5-Digit | Automation* <br> AADC | Mixed AADC | Machinable |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | AADC | Mixed AADC |
|  | None | 0.173 | 0.208 | 0.228 | 0.208 | 0.234 |
| Letters weighing | DNDC | 0.146 | 0.181 | 0.201 | 0.181 | 0.207 |
| 3.5 ounces or less | DSCF | 0.138 | 0.173 | - | 0.173 | - |

[^0]
## MARKETING MAIL - NONPROFIT FLATS

|  |  |  | Automation* |  |  |  | Nonautomation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Entry Discount | 5-Digit | 3-Digit | ADC | Mixed ADC | 5-Digit | 3-Digit | ADC | Mixed ADC |
| Flats weighing | None | 0.400 | 0.577 | 0.684 | 0.767 | 0.496 | 0.643 | 0.707 | 0.798 |
| 4.0 ounces or less | DNDC | 0.329 | 0.506 | 0.613 | 0.696 | 0.425 | 0.572 | 0.636 | 0.727 |
| (per-piece price) | DSCF | 0.309 | 0.486 | 0.593 | - | 0.405 | 0.552 | 0.616 | - |


| Flats weighing more than 4.0 ounces** (per-pound price) | None | 0.707 | 0.707 | 0.707 | 0.707 | 0.707 | 0.707 | 0.707 | 0.707 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | DNDC | 0.707 | 0.707 | 0.707 | 0.707 | 0.707 | 0.707 | 0.707 | 0.707 |
|  | DSCF | 0.707 | 0.707 | 0.707 | - | 0.707 | 0.707 | 0.707 | - |
| Flats weighing more than 4.0 ounces** (per-piece price) | None | $+0.400$ | + 0.577 | + 0.684 | $+0.767$ | + 0.496 | + 0.643 | + 0.707 | + 0.798 |
|  | DNDC | + 0.329 | + 0.506 | + 0.613 | + 0.696 | + 0.425 | + 0.572 | + 0.636 | + 0.727 |
|  | DSCF | + 0.309 | + 0.486 | + 0.593 | - | + 0.405 | + 0.552 | + 0.616 | - |

* Subtract $\$ 0.003$ for each flat that complies with the Full-Service Intelligent Mail option (not available for Saturation) requirements.
* Subtract $\$ 0.001$ for each letter that complies with the Seamless Acceptance option requirements.
** For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price for any weight above 4 oz . Add both totals.

FIRST CLASS - COMMERCIAL FLATS

| Weight not over <br> (Ounces)* | Automation** |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1.0 | 0.841 | 1.047 | 1.108 | 1.244 | 1.300 |
| 2.0 | 1.081 | 1.287 | 1.348 | 1.484 | 1.540 |
| 3.0 | 1.321 | 1.527 | 1.588 | 1.724 | 1.780 |
| 4.0 | 1.561 | 1.767 | 1.828 | 1.964 | 2.020 |
| 5.0 | 1.801 | 2.007 | 2.068 | 2.204 | 2.260 |
| 6.0 | 2.041 | 2.247 | 2.308 | 2.444 | 2.500 |
| 7.0 | 2.281 | 2.487 | 2.548 | 2.684 | 2.740 |

* Flat-size pieces with certain characteristics (see DMM 201.5) are subject to parcel prices. Rates available up to 13 oz. not shown here. ** Subtract \$0.003 for each automation flat that complies with the full-service Intelligent option requirements. *Subtract $\$ 0.001$ for each letter that complies with the Seamless Acceptance option requirements.

FIRST CLASS - RETAIL FLATS

| Weight not over <br> (Ounces) | Single Piece | Weight not over <br> (Ounces) |  |
| :---: | :---: | :---: | :---: |
| 1.0 | 1.39 | 6.0 | Single Piece |
| 2.0 | 1.63 | 7.0 | 2.59 |
| 3.0 | 1.87 | 8.0 | 2.83 |
| 4.0 | 2.11 | 9.0 | 3.07 |
| 5.0 | 2.35 | 10.0 | 3.31 |

Large envelope-sized pieces that are rigid, nonrectangular, or not uniformly thick pay parcel prices. Rates available up to 13 oz . not shown here.

## MARKETING MAIL - COMMERCIAL LETTERS

|  | Entry Discount | 5-Digit | Automation* |  | Machinable |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | AADC | Mixed AADC | AADC | Mixed AADC |
| Letters | None | 0.330 | 0.365 | 0.385 | 0.365 | 0.391 |
| weighing | DNDC | 0.303 | 0.338 | 0.358 | 0.338 | 0.364 |
| 3.5 ounces or less | DSCF | 0.295 | 0.330 | - | 0.330 | - |

* Subtract $\$ 0.003$ for each letter that complies with the full-service Intelligent Mail option requirements.
* Subtract $\$ 0.001$ for each letter that complies with the Seamless Acceptance option requirements.


## MARKETING MAIL - COMMERCIAL FLATS



* Subtract $\$ 0.003$ for each flats that complies with the full-service Intelligent Mail option (not available for Saturation) requirements.
* Subtract $\$ 0.001$ for each letter that complies with the Seamless Acceptance option requirements.
** For pieces weighing more than 4.0 ounces, each piece is subject to both a per-piece price and a per-pound price. Multiply the number of pieces in the mailing by per-piece price. Multiply the number of pounds of the mailing by per pound price for any weight above 402 . Add both totals.


## DIMENSION INFORMATION



Commercial Presorted First-Class postcards are allowed a maximum height of 6 inches and maximum length of 9 inches.

*Min. is 0.009 inches if letter is more than $4-1 / 4$ inches high or 6 inches long.

FLAT DIMENSIONS


Length $11.5^{\prime \prime} \min 15^{\prime \prime} \max$

| Measurement | Minimum* | Maximum |
| :---: | :---: | :---: |
| Length | 11.5 inches | 15 inches |
| Height | 6.125 inches | 12 inches |
| Thickness | 0.25 inch | 0.75 inch |

*Flats must have one dimension that is greater than $6-1 / 8$ inches high OR $11-1 / 2$ inches long $O R 1 / 4$ inch thick and be no more than 12 inches high $x 15$ inches long $x$ $3 / 4$ inch thick.
**Automated Flat Minimums: 6.0 inches L, 5.0 in.
H, .009 in. T

## 2024 Postal Promotions

The annually released Postal Promotions are a valuable resource for marketers to save money by mailing smarter.

## Tactile, Sensory, Interactive <br> 5\% DISCOUNT

## Specialty inks

Metallic Inks, thermal inks

## Sensory treatments

Textured papers or varnishes, scented coatings, visual effects

## Interactive elements

Pull strings, zip strips, trailing edge die-cuts

Promotion Period: 2/1 to 7/31

## Personalized Color Transpromo

## 3\% OR 4\% DISCOUNT

2 or more color marketing message personalized to the recipient.

The marketing message or data visualization must be printed on the bill/statement itself as an "Onsert," which is printed instream, within the content of the bill or statement. (This differs from an insert, which is included inside of an envelope).

Promotion Period: 2/1 to 7/31

## Informed Delivery

## 4\% DISCOUNT

Invite your customers to engage with your mail campaign through previewed, interactive digital images

- Representative Image (required for flats, optional for letters)
- Ride-Along Image/CTA
- URL

Promotion Period: 8/1 to 12/31

## Retargeting

## 5\% DISCOUNT

Incentivizes marketers to send out a postcard to a recent website or mobile app visitor that didn't convert.

Promotion Period: 7/15 to 11/30

## Emerging Technology <br> 3\% DISCOUNT

"Enhanced" Augmented Reality QR Code driving to an interactive experience or to the App store for a download of AR experience
Voice Assistant Prompt Recipients use voice assistant and access the correct web-page

Mobile Shopping
QR Code, Image, or Digital Watermark to a mobile optimized website shopping experience
Promotion Period: Mail owner can pick any 6 month period

Reply Mail IMBA

## 3\% OR 6\% DISCOUNT

Encourage reply mail customers to adopt IMbA static or serialized barcodes.

Discount applies on inbound reply mailpiece scanned.

Promotion Period: 7/1 to 12/31


[^0]:    * Subtract $\$ 0.003$ for each letter that complies with the full-service Intelligent Mail option requirement.
    * Subtract $\$ 0.001$ for each letter that complies with the Seamless Acceptance option requirements.

