

# **2024 POSTAGE RATES**

Effective Sunday, January 21, 2024

#### **FIRST CLASS - LETTERS AND CARDS**

	A	utomation	Non-Auto I	Machinable	
Weight not over (Ounces)	5-Digit	AADC	Mixed AADC	AADC	Mixed AADC
3.5	0.507	0.547	0.571	0.553	0.586
Postcard	0.357	0.378	0.390		

\* Subtract \$0.003 for each automation letter that complies with the Full-Service Intelligent Mail option requirements

\* Subtract \$0.001 for each letter that complies with the Seamless

Acceptance option requirements.

#### FIRST CLASS - RETAIL LETTERS AND CARDS

	Single-Piece Stamp	Single-Piece Meter
1.0	0.68	0.64
2.0	0.92	0.88
3.0	1.16	1.12
3.5**	1.40	1.36
Postcard	0.53	-

\*\* Large envelope-sized pieces that are rigid, nonrectangular, or not uniformly thick pay parcel prices.

### **MARKETING MAIL - NONPROFIT LETTERS**

			Automation*		Machinable	
	Entry Discount	5-Digit	AADC	Mixed AADC	AADC	Mixed AADC
	None	0.173	0.208	0.228	0.208	0.234
Letters weighing	DNDC	0.146	0.181	0.201	0.181	0.207
3.5 ounces or less	DSCF	0.138	0.173	_	0.173	_

\* Subtract \$0.003 for each letter that complies with the full-service Intelligent Mail option requirement.

\* Subtract \$0.001 for each letter that complies with the Seamless Acceptance option requirements.

			Autor	nation*			Nonau	tomation	
	Entry Discount	5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
Flats weighing	None	0.400	0.577	0.684	0.767	0.496	0.643	0.707	0.798
4.0 ounces or less	DNDC	0.329	0.506	0.613	0.696	0.425	0.572	0.636	0.727
(per-piece price)	DSCF	0.309	0.486	0.593	—	0.405	0.552	0.616	—
Flats weighing	None	0.707	0.707	0.707	0.707	0.707	0.707	0.707	0.707
more than	DNDC	0.707	0.707	0.707	0.707	0.707	0.707	0.707	0.707
4.0 ounces** (per-pound price)	DSCF	0.707	0.707	0.707	-	0.707	0.707	0.707	-
		. 0. 400	. 0.577	. 0. ( 0.1		. 0.406	. 0 ( 10	. 0 707	. 0 700
Flats weighing	None	+ 0.400	+ 0.577	+ 0.684	+ 0.767	+ 0.496	+ 0.643	+ 0.707	+ 0.798
more than 4.0 ounces**	DNDC	+ 0.329	+ 0.506	+ 0.613	+ 0.696	+ 0.425	+ 0.572	+ 0.636	+ 0.727
(per-piece price)	DSCF	+ 0.309	+ 0.486	+ 0.593	_	+ 0.405	+ 0.552	+ 0.616	-

### **MARKETING MAIL - NONPROFIT FLATS**

\* Subtract \$0.003 for each flat that complies with the Full-Service Intelligent Mail option (not available for Saturation) requirements.

\* Subtract \$0.001 for each letter that complies with the Seamless Acceptance option requirements.

\*\* For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price for any weight above 4 oz. Add both totals.

## **FIRST CLASS - COMMERCIAL FLATS**

		Automation**			Non-Auto
Weight not ove (Ounces)*	5-Digit	3-Digit	ADC	Mixed AADC	Presorted
1.0	0.841	1.047	1.108	1.244	1.300
2.0	1.081	1.287	1.348	1.484	1.540
3.0	1.321	1.527	1.588	1.724	1.780
4.0	1.561	1.767	1.828	1.964	2.020
5.0	1.801	2.007	2.068	2.204	2.260
6.0	2.041	2.247	2.308	2.444	2.500
7.0	2.281	2.487	2.548	2.684	2.740

\* Flat-size pieces with certain characteristics (see DMM 201.5) are subject to parcel prices. Rates available up to 13 oz. not shown here. \*\* Subtract \$0.003 for each automation flat that complies with the full-service Intelligent option requirements. \*Subtract \$0.001 for each letter that complies with the Seamless Acceptance option requirements.

## FIRST CLASS - RETAIL FLATS

Weight not over (Ounces)	Single Piece	Weight not over (Ounces)	Single Piece
1.0	1.39	6.0	2.59
2.0	1.63	7.0	2.83
3.0	1.87	8.0	3.07
4.0	2.11	9.0	3.31
5.0	2.35	10.0	3.55

Large envelope-sized pieces that are rigid, nonrectangular, or not uniformly thick pay parcel prices. Rates available up to 13 oz. not shown here.

#### **MARKETING MAIL – COMMERCIAL LETTERS**

		Automation*			Machinable		
	Entry Discount	5-Digit	AADC	Mixed AADC	AADC	Mixed AADC	
Letters	None	0.330	0.365	0.385	0.365	0.391	
weighing	DNDC	0.303	0.338	0.358	0.338	0.364	
3.5 ounces or less	DSCF	0.295	0.330	—	0.330	—	

\* Subtract \$0.003 for each letter that complies with the full-service Intelligent Mail option requirements.

\* Subtract \$0.001 for each letter that complies with the Seamless Acceptance option requirements.

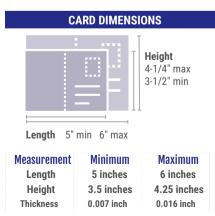
#### **MARKETING MAIL - COMMERCIAL FLATS**

			Auto	mation*			Non	automation	
	Entry Discount	5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
Flats weighing	None	0.639	0.816	0.923	1.006	0.735	0.882	0.946	1.037
4.0 ounces or less	DNDC	0.568	0.745	0.852	0.935	0.664	0.811	0.875	0.966
(per-piece price)	DSCF	0.548	0.725	0.832	—	0.644	0.791	0.855	—
Flats weighing	None	0.901	0.901	0.901	0.901	0.901	0.901	0.901	0.901
more than 4.0 ounces**	DNDC	0.901	0.901	0.901	0.901	0.901	0.901	0.901	0.901
(per-pound price)	DSCF	0.901	0.901	0.901	—	0.901	0.901	0.901	—
Flats weighing	None	+ 0.639	+ 0.816	+ 0.923	+ 1.006	+ 0.735	+ 0.882	+ 0.946	+ 1.037
more than 4.0 ounces**	DNDC	+ 0.568	+ 0.745	+ 0.852	+ 0.935	+ 0.664	+ 0.811	+ 0.875	+ 0.966
(per-piece price)	DSCF	+ 0.548	+ 0.725	+ 0.832	-	+ 0.644	+ 0.791	+ 0.855	—

\* Subtract \$0.003 for each flats that complies with the full-service Intelligent Mail option (not available for Saturation) requirements.

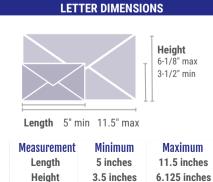
\* Subtract \$0.001 for each letter that complies with the Seamless Acceptance option requirements.

\*\* For pieces weighing more than 4.0 ounces, each piece is subject to both a per-piece price and a per-pound price. Multiply the number of pieces in the mailing by per-piece price. Multiply the number of pounds of the mailing by per pound price for any weight above 4 oz. Add both totals.



Commercial Presorted First-Class postcards are allowed a maximum height of 6 inches and maximum length of 9 inches.

### **DIMENSION INFORMATION**



 
 Height Thickness
 3.5 inches 0.007 inch\*
 6.125 inche 0.25 inch

 n. is 0.009 inches if letter is more than 4-¼

\*Min. is 0.009 inches if letter is more than 4-¼ inches high or 6 inches long.

#### FLAT DIMENSIONS



\*Flats must have one dimension that is greater than 6-1/8 inches high OR 11- $\frac{1}{2}$  inches long OR  $\frac{1}{4}$  inch thick and be no more than 12 inches high x 15 inches long x  $\frac{3}{4}$  inch thick.

\*\*Automated Flat Minimums: 6.0 inches L, 5.0 in. H, .009 in. T

# **2024 Postal Promotions**

The annually released Postal Promotions are a valuable resource for marketers to save money by mailing smarter.

## Tactile, Sensory, Interactive

## **5% DISCOUNT**

**Specialty inks** Metallic Inks, thermal inks

**Sensory treatments** Textured papers or varnishes, scented coatings, visual effects

**Interactive elements** Pull strings, zip strips, trailing edge die-cuts

Promotion Period: 2/1 to 7/31

## Personalized Color Transpromo

## 3% OR 4% DISCOUNT

#### 2 or more color marketing message personalized to the recipient.

The marketing message or data visualization must be printed on the bill/statement itself as an "Onsert," which is printed instream, within the content of the bill or statement. (This differs from an insert, which is included inside of an envelope).

Promotion Period: 2/1 to 7/31

## Informed Delivery

## **4% DISCOUNT**

Invite your customers to engage with your mail campaign through previewed, interactive digital images

- Representative Image (required for flats, optional for letters)
- Ride-Along Image/CTA
- URL

Promotion Period: 8/1 to 12/31

## Emerging Technology

## **3% DISCOUNT**

**"Enhanced" Augmented Reality** QR Code driving to an interactive experience or to the App store for a download of AR experience

Voice Assistant Prompt Recipients use voice assistant and access the correct web-page

#### **Mobile Shopping**

QR Code, Image, or Digital Watermark to a mobile optimized website shopping experience

Promotion Period: Mail owner can pick any 6 month period

## Retargeting

## **5% DISCOUNT**

Incentivizes marketers to send out a postcard to a recent website or mobile app visitor that didn't convert.

Promotion Period: 7/15 to 11/30

## Reply Mail IMBA

### 3% OR 6% DISCOUNT

Encourage reply mail customers to adopt IMbA static or serialized barcodes.

Discount applies on inbound reply mailpiece scanned.

Promotion Period: 7/1 to 12/31

